

Brought
to you by
the organisers
of the Joburg
Indaba

Cross-border MINING SERVICES Indaba™

Procure | Supply | Deliver

2-day Indaba: 27 & 28 March 2018 PLUS 1-day Workshop: 26 March 2018
The Country Club, Auckland Park, Johannesburg

Bringing together experts in cross-border procurement, supply chain and logistics to
discuss how to take advantage of opportunities and streamline processes while
minimising challenges

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The enormous growth in mining activity across the African continent has seen an increasing demand for better infrastructure and improved cross-border business conditions. Yet, infrastructure remains poor and in some cases non-existent and business conditions opaque and complex, leaving the process of **procuring and transporting between countries highly challenging**. **Innovative, flexible approaches to procurement and supply chain design** and execution are therefore required, both of which need to be unique and responsive to their varying environments.

Mining Services 4 Africa, in collaboration with Resources 4 Africa, the team that brings you the highly acclaimed Junior and Joburg Indabas, is pleased to announce the launch of the first ever **Cross-Border Mining Services (CBMS) Africa Indaba**, which will bring together senior-level professionals from mining companies, mining contractors, EPCMs, logistics companies, 3PL/4PL providers and finance and legal institutions to **find solutions to the varied challenges which the African mining industry faces when procuring and transporting goods and services across the continent**. Over two days our expert speaker panel will discuss in detail the opportunities and challenges faced by the mining services industry in Africa, including:

- What are the best strategies for **alleviating constraints in cross-border supply chains**?
- What works and what doesn't work in Africa?
- What are the **different types of supply chain and what works best for your business**?
- **Demand planning and forecasting and managing its impact on the supply chain**
- What is the **true cost of exporting into Africa**?
- **Trade finance and cross-border payments: how to fund the movement of goods in and around Africa**?
- The changing **role of the procurement manager**
- The power of **responsible procurement and conflict-free minerals**

In addition, there will be a one-day pre-event workshop dedicated to helping you **manage the legal and tax challenges when exporting goods in and around Africa**.

Don't miss: CROSS-BORDER MINING SERVICES

Two-day Indaba: 27 & 28 March 2018 PLUS one-day workshop: 26 March 2018

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Sponsorship packages are available.
For more information contact: Naz
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Why this event? Why now? Why Johannesburg?

The supply of mines in Africa, particularly remote mines, is often fraught with constraints and a significant amount of expertise and experience is required to streamline the process and ensure the safe and timeous transport of goods across borders. The aim of this event is to bring together the leading players who can share their expertise and cross-border experiences and find ways to improve the process of procurement, supply chain and logistics while minimizing challenges and delays. Johannesburg is an undisputed go-to centre for mining procurement, supply chain management and logistics services required by local and international mining companies seeking supplies and services for their operations in South Africa and other African countries. At the same time, the Johannesburg-based mining services and manufacturing sector has an enormous cross-border opportunity, the growth of which can contribute significantly to the economy.

Pre-Conference Workshop: 26th March 2018

Led by: **Bowmans**

- 13:00 **Registration**
- 14:00 **Understanding the legal and tax issues of exporting goods into Africa**
Patricia Williams, Partner & **Virusha Subban**, Partner, **Bowmans**
- 17:00 **Close of workshop**

Conference Day One: 27th March 2018

- 08:00 **Registration**

THE BIG PICTURE

- 09:00 **Welcome by Bernard Swanepoel**, Chair, Joburg Indaba and Chair, Small Business Institute of South Africa (SBI)
- 09:05 **Opening Address from the Chair**
Clive Govender, CEO, CGC Consulting Services (former Head of Supply Chain, Anglo American Platinum)
- 09:10 **Keynote address: Supplying mining goods and services in an integrated Africa**
Seth Akweshie, Industrialisation Advisor, SADC Secretariat
- 9:40 **Is China enabling a disruptive impact on mining in Africa?**
Dr Martyn Davies, Managing Director: Emerging Markets & Africa, Deloitte
- 10:10 **Overview of the cross-border mining services industry in Africa: what are the opportunities and challenges?**
Lullu Krugel, Partner, Strategy & Chief Economist, PwC
- 10.30 **Morning refreshments**

SUPPLY CHAIN

- 11:00 **Supply chain strategies in Africa: what works and what doesn't?**
Sarantis Kosmas, Senior Business Consultant, Strategnos
- 11:20 **The different types of supply chain: what works for your business?**
Major Miner perspective: Willem du Plessis, Leader Procurement, Energy & Minerals, Global Business Services, Rio Tinto
Junior Miner perspective:
Mining equipment supplier perspective: Hennie van der Walt, Director Global Aftermarket & Customer Support, Bell Equipment
- 12:20 **Off the cuff with Bernard Swanepoel**
Q&A
- 12:30 **Lunch**

BEST PRACTICES

- 13:30 **Current challenges of cross-border trade in and out of Zimbabwe and strategies at Zimplats for alleviating constraints**
Charles Mugwambi, General Manager, Commercial, Zimplats
- 13:50 **Off the cuff with Bernard Swanepoel**
Q&A
- 14:00 **Panel discussion: Strategies for alleviating constraints in cross-border supply chains**
Chair: Divyesh Kalan, Executive Head, Makoya Advisory
Panellists: Mufaro Muzvondiwa, General Manager Supply Chain, SENET
Gerald Povey, Vice President Sub-Saharan Africa & Projects, DSV
Jason Skewis, Supply Chain Manager, International Facilities Services (IFS)
Charles Mugwambi, General Manager, Commercial, Zimplats
- 14:45 **Afternoon refreshments**
- 15:15 **Demand planning and forecasting and its impact on the supply chain**
Hermann Siegling, Group Supply Chain Manager, Debswana
- 15:35 **Implementing sound anti-corruption principles and policies in your organisation and supply chain**
Chair: Chris Theron, Commercial Manager & In-house Legal Counsel, DRA Global
Panellists: Dr Janette Minnaar-van Veijeren, Founder, ProEthics
Leanne Kirsten, Contracts & Procurement Manager, DRA Global
- 16:20 **Chairman's Closing remarks**
- 16:30 **Close of day one and drinks reception**

Conference Day Two: 28th March 2018

08:00 **Registration**

09:00 **Opening Address from the Chair**
Clive Govender, CEO, CGC Consulting Services (formerly Head of Supply Chain, Anglo American Platinum)

COSTS & FINANCE

09:10 **What is the true cost of exporting into Africa?**
Renato Torres, Chairman, Nacala Corridor (part of Vale)

09:30 **How to finance the supply chain**
Emuel Schoeman, Executive Director, Propell

09:50 **Panel discussion: Trade finance and cross-border payments: how to fund the movement of goods into Africa?**
Chair: Paul Miller, Mining Finance, Nedbank Corporate & Investment Banking
Panellists: Stephen Meintjes, Head of Financial Institution and Trade Transactional Product and Services, Standard Bank
Lloyd Caughey, National Head of Sales, Global Business Unit, Nedbank Corporate & Investment Banking
Kweku Bedu-Addo, CEO, South Africa & Southern Africa, Standard Chartered
Lodewyk Meyer, Partner, Hogan Lovells

10:50 **Morning refreshments**

OPTIMISING PROCUREMENT

11:20 **The changing role of the procurement manager**
Johnathan Howden, SAF Category Lead - Mechanical and Metal Fabricated Components, Metso South Africa

11:30 **Effectively managing costs in your procurement function**
Mzimasi Tshikila, Group Manager, Supply Chain Management, Exxaro

11:40 **Successfully building relationships with your suppliers and managing their performance**
Kamogelo Mampane, Chief Executive, TK Global Experts

11:50 **Panel discussion: strategies for optimising your procurement function**
Panellists: Johnathan Howden, SAF Category Lead - Mechanical and Metal Fabricated Components, Metso South Africa
Mzimasi Tshikila, Group Manager, Supply Chain Management, Exxaro
Kamogelo Mampane, Chief Executive, TK Global Experts

12:20 **Off the cuff with Bernard Swanepoel**
Q&A

12:30 **Lunch**

PROCUREMENT BEST PRACTICE

13:30 **Meeting the challenges of establishing effective contractual structures, contract management and performance**
Sindiso Sichone, Group Supply Manager, Mopani Copper Mines
Tony Penfold, Commercial Consultant, DRA Global

14:10 **Case study: The power of responsible procurement and conflict-free minerals**
Boris Kamstra, Chief Executive Officer, Alphamin Resources

14:30 **Off the cuff with Bernard Swanepoel**
Q&A

14:45 **Afternoon refreshments**

CREATING VALUE THROUGH LOCALISATION

15:15 **Keynote address: Localisation and regional opportunities: The SA Mining Phakisa and the need for a SADC Regional Mining Vision (RMV)**
Dr Paul Jourdan, Resource-based Development Consultant & CEO, Mining Equipment Manufacturers of South Africa (MEMSA)

15:30 **The opportunities for and challenges of developing a regional hub for mining supply chains in West Africa: The case of the National Supplier Development Programme in Ghana**
Kojo Busia, Coordinator, African Minerals Development Centre, United Nations Economic Commission

15:45 **Panel discussion: Localisation - meeting local procurement requirements both in SA and the rest of Africa**
Chair: Clive Govender, CEO, CGC Consulting Services (formerly Head of Supply Chain, Anglo American Platinum)
Panellists: Nosipho Damasane, Senior Vice President, Supply Chain, Sasol Mining
Eric Bruggeman, Chairman & CEO, SA Capital Equipment Export Council (SACEEC)
Freddy Muger, Chairperson, MEMSA; CEO, Fabchem
Dr Paul Jourdan, Resource-based Development Consultant & CEO, Mining Equipment Manufacturers of South Africa (MEMSA)
Kojo Busia, Coordinator, African Minerals Development Centre, United Nations Economic Commission

16:30 **Closing remarks from the Chair**

16:40 **Close of conference**

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WHAT MAKES THIS EVENT DIFFERENT?

- This is the only event in SA to focus exclusively on mining procurement, supply chain and logistics on the African continent
- Three days of open and honest debate and discussion, brought to you by the organisers of the highly-acclaimed Junior and Joburg Indabas
- This is the only platform to bring together senior-level procurement, supply chain and logistics professionals from mining companies, mining contractors, mining equipment suppliers, EPCMs, 3PL/4PL providers and finance and legal institutions to network and share best practice
- Hear over 30 speakers and panelists on a wide variety of topics relating to procurement, supply chain, logistics, transportation, cross-border payments, legal and tax issues

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CONFIRMED SPEAKERS TO DATE:

- Clive Govender**, CEO, CGC Consulting Services (former Head of Supply Chain, Anglo American Platinum)
- Charles Mugwambi**, General Manager, Commercial, Zimplats
- Willem du Plessis**, Leader Procurement, Energy & Minerals, Global Business Services, Rio Tinto
- Hermann Siegling**, Group Supply Chain Manager, Debswana
- Renato Torres**, Chairman, Nacala Corridor (part of Vale)
- Nosipho Damasane**, Senior Vice President, Supply Chain, Sasol Mining
- Sindiso Sichone**, Group Supply Manager, Mopani Copper Mines
- Boris Kamstra**, Chief Executive Officer, Alphamin Resources
- Tony Harwood**, President & CEO, Montero Mining & Exploration
- Dr Paul Jourdan**, Resource-based Development Consultant & CEO, Mining Equipment Manufacturers of South Africa (MEMSA)
- Mufaro Muzvondiwa**, General Manager Supply Chain, SENET
- Gerald Povey**, Vice President Sub-Saharan Africa & Projects, DSV
- Kweku Bedu-Addo**, CEO, South Africa & Southern Africa, Standard Chartered
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- Lloyd Caughey**, National Head of Sales, Global Business Unit, Nedbank Corporate & Investment Banking
- Johnathan Howard**, Metso South Africa
- Jason Skewis**, Supply Chain Manager, International Facilities Services (IFS)
- Leanne Kirsten**, Contracts & Procurement Manager, DRA Global
- Dr Janette Minnaar-van Veijeren**, Founder, ProEthics
- Emuel Schoeman**, Executive Director, Propell
- Tony Penfold**, Commercial Consultant, DRA Global
- Dr Martyn Davies**, Managing Director: Emerging Markets & Africa, Deloitte
- Eric Bruggeman**, Chairman & CEO, SA Capital Equipment Export Council (SACEEC)
- Yusuf Timol**, the dti
- Senior Representative**, PwC
- Freddy Mugeru**, Chairperson, MEMSA
- Chris Theron**, Commercial Manager, DRA Global
- Kamogelo Mampane**, CEO, TK Global Experts
- Jacques de Klerk**, Principal Consultant, Masimong Group

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CBMS REGISTRATION

* prices quoted are exclusive of vat

* The pre-conference day package includes the half-day Harare Indaba as well as the afternoon Workshop. For further information on The Harare Indaba please see: www.harareindaba.com.

	2 Day conference package 27 - 28 March 2018	3 Day conference package incl. pre-conference workshop 26 - 28 March 2018
	Standard Pricing	Standard Pricing
Mining Companies & Government	<input type="checkbox"/> R8 500	<input type="checkbox"/> R11 999
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Billing Address:

Adress

State / Province Code Country

Contact Person Contact Tel.

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Please note that delegates' attendance at the conference cannot be confirmed until payment in full has been received.
Note: Credit Card payments are available through the payment portal on the Cross Border Mining Services Indaba website.
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